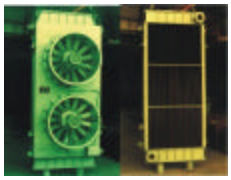
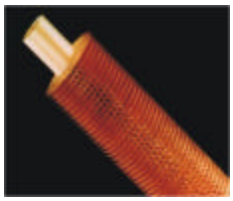
Success Story of *GEI Industrial Systems Ltd, Bhopal*

Mr. C E Fernandes





GEI was established in the year 1970 by ***Mr. C E Fernandes*** with an idea to develop on its own - Indian substitutes for imported parts and to provide Innovative Engineering Systems and Solutions. The mission of ***GEI*** is to provide Innovative and Reliable Engineered Products and Services in the Global Energy Sector at competitive prices, enhancing shareholders' value.

The works is situated in the city of Bhopal in Central India. ***GEI*** is spread over 6.5 Acres having infrastructure for design, engineering, manufacturing and testing of medium and large Air Cooled Heat Exchangers and Air Cooled Steam Condensers.

GEI is accredited with ISO – 9001-2000 Certification for quality system and hold ASME "U" and "R" Stamp Certificates for fabrication of Pressure Vessel and Heat Exchangers both in the factory and at the field or site.

GEI is having about 650 qualified professionals and experienced workforce.

GEI is one of the leading Companies dealing with Heat Transfer Products such as Air Cooled Heat Exchangers and Air Cooled Steam Condensers for the Energy Sector.

The products manufactured by ***GEI***, finds application in Oil / Gas Production, Gas Processing, Oil / Gas Transport, Petroleum Refining, Petro-Chemical and Power Generation.

GEI has supplied Heat Transfer Products to Africa, Australia, Europe, Middle East, South East and Far East Asian Countries and also to North and South America.

Over the years ***GEI*** has had a consistent growth, which has made ***GEI*** to emerge a winner in the fields of design, engineering, manufacturing, erection and commissioning of the Air Cooled Heat Exchangers and Air Cooled Steam Condensers.

Milestones of the Growth of GEI Industrial Systems Ltd

1980	Different varieties of Finned Tubes.
1983	Motor Generator and Transformer Coolers.
1985	OFAF Coolers for Transformers.
1988	Water Cooling Modules and Air Blast Coolers for Gas Turbines.
1990	Air Cooled Heat Exchangers for Hydro Carbon Sector.
1995	High Pressure Gas Engine Driven Compressor Coolers for ONGC through Dresser Rand and Bharat Pumps and Compressors.
1998	High Pressure Air Cooled Heat Exchangers for Hydro Carbon Sector.
2001	High Pressure H –Type Compressor Coolers (Export to AGIP Tunisia through Nuovo Pignone).
2002	Export of Gas Turbine Air Blast Oil Coolers to Porto Velho, Brazil and Houston, USA for General Electric, USA.
2003	Air Cooled Steam Condenser for Jaypee Cement, Rewa.
2003	Air Heater Systems for Petronet LNG Phase I project at Dahej.
2003	High Pressure Air Cooled Turbine Compressor Cooling System for ONGC MNW Off shore Platform.
2004	Duplex Steel High Pressure Air Cooled Heat Exchangers for Bharat Petroleum Corporation Ltd, Mumbai.
2006	Duplex Steel High Pressure Air Cooled Heat Exchangers for ONGC-BCPB2 and VEDP Off shore Platform.
2007	Air Heater Systems for Petronet LNG Phase II Project at Dahej (Repeat order).
2008	Single Largest Export Order (US$ 8.34 Million / INR 330 Million) for Solar Turbines, USA / Oman Gas Supplies-Gas Compressor Units.
2009	Developed In-house Capability for Design and Manufacture of ACSC up to 660 MW Single Unit.
2009	***GEI*** becomes the largest manufacturer of Finned Tubes in Asia with capacity to produce 15 Kms per day.

GEI offers optimum solutions of Steam Condensing using Atmospheric Air Thermal Power Plants. ***GEI*** has the credential of having installed more than 45 units of Air Cooled Vacuum Steam Condensers and the unique distinction of presently executing orders for 40 units of Air Cooled Steam Condensers which include 4 units, each of 150 MW Plant Capacity. Riding on import substitution of yesteryears, ***GEI*** has become a formidable player in Air Cooled Heat Exchangers and Condensers Market.

Madhya Pradesh Financial Corporation is associated with *GEI* since long and witnessed the phenomenal path of growth achieved by the Company. ***GEI*** has achieved turnover of INR 2500 Million.

Madhya Pradesh Financial Corporation wishes ***GEI*** and its Associates to sustain the growth momentum.